



FONDAZIONE ENI  
ENRICO MATTEI



# Preferences for Energy Efficiency vs. Renewables: How Much Does a Ton of CO<sub>2</sub> Emissions Cost?

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**Anna Alberini**

AREC, University of Maryland, FEEM, and CEPE, ETH Zürich

**Andrea Bigano**

FEEM and CMCC

**Milan Ščasný, Iva Zvěřinová**

Charles University Environment Center

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# Introduction: Summary of main results

## Respondents:

- prefer policies for renewables over policies for energy efficiency
- In Italy, they clearly prefer incentive-based policies and disapprove taxes. They are neutral in Czech Republic
- In Italy their willingness to pay is **€130** per ton of CO<sub>2</sub> emissions avoided - **CZK 1,514 (€56)** in the Czech Republic



### Elicits preferences for public programs and policies

- estimate the benefits of climate change mitigation, in terms of the public's WTP
- study the attitudes of Italian and Czech households towards climate change mitigation policies related to residential energy use

### Policies are described in stylized fashion by four attributes

- Goal: Energy Efficiency or Renewables
- Approach: Incentives, standards, information, fossil fuel taxes
- CO<sub>2</sub>: CO<sub>2</sub> emissions reductions per family per year (over 10yr)
- Cost: Cost in euro per family per year (over 10 years)

## Summary of attributes used in the conjoint choice experiments

| Attribute   | Attribute levels   | n. levels |
|---|--|-----------|
| goal of the policy  | energy efficiency, renewables  | 2         |
| mechanism(s)  | incentives,<br>regulation,<br>taxes on fossil fuels,<br>information-based approaches | 7         |
| reduction in CO <sub>2</sub> emissions (for each of 10 years) | 0.25 tons (5%), 0.50 tons (10%), 1 ton (20%), 1.65 (33%)                             | 4         |
| cost to the household for each of 10 years (euro)             | 25, 50, 100, 300   | 4         |

# Questionnaire Design

## Example of Choice Card

**E6.** Consideriamo due politiche, la politica A e la politica B, descritte di seguito assieme alla situazione attuale:

|   | Politica A                                    | Politica B                         | Situazione attuale |
|---|---|------------------------------------|--------------------|
| Obiettivo della politica  | energia da fonti rinnovabili                  | efficienza energetica              | --                 |
| Approccio utilizzato  | tasse sui combustibili fossili + informazione | standard minimi                    | --                 |
| Riduzione delle emissioni di CO <sub>2</sub> per famiglia (per anno per prossimi 10 anni) | 1,65 tonnellate (Riduzione del 33%)           | 0,5 tonnellate (Riduzione del 10%) | 0                  |
| Costo della politica per la sua famiglia (in euro per anno per i prossimi 10 anni)        | 300 euro                                      | 100 euro                           | 0 euro             |

- ☐ Politica A  
☐ Politica B  
☐ Nessuna delle due - preferisco la situazione attuale.

# Survey

- Identical questionnaire in ITALY and CZE for renewables/energy efficiency policies, and the associated discrete choice experiments with identical design of the choice experiments.
- CAWI survey

## In Italy

- Wave 1 on energy usage upgrades, new appliances, gas and electricity consumption and bills, motor vehicles owned conducted in May – June 2013 (N=3015)
- The Wave 1 study informed this survey about residential energy use (Alberini and Bigano, 2014)
- 1005 wave 1 respondents interviewed in July 2014

## Meanwhile, in the Czech Republic

- Survey with emphasis on recent or planned purchases of appliances such as refrigerators and washing machines.
- 1385 completed questionnaires in Aug – Sept 2014, on a sample representative of the Czech population in terms of geography, age, education and income.

## Econometric approach

### Random utility model

$$\bar{V}_{ij} = \alpha_1 \cdot \mathbf{G}_{ij} + \alpha_2 \cdot \mathbf{M}_{ij} + \alpha_3 \cdot \Delta CO2E_{ij} + \beta \cdot (y - C_{ij})$$



$$V_j = \mathbf{x}_j \boldsymbol{\alpha} + \varepsilon_j = \bar{V}_j + \varepsilon_j,$$

On appending an i.i.d. standard type I extreme value error term,  $\varepsilon$

the probability that alternative k is chosen is

$$\Pr(k) = \exp(\bar{V}_k) / \sum_{j=1}^3 \exp(\bar{V}_j)$$

When a respondent is asked to examine T choice cards, the log likelihood function is

$$\log L = \sum_{i=1}^N \sum_{t=1}^T \sum_{k=1}^3 y_{itk} \cdot \ln \left( \exp(\bar{V}_{itk}) / \sum_{j=1}^3 \exp(\bar{V}_{itj}) \right)$$

$$MWTP_m = -\hat{\alpha}_m / \hat{\beta}$$

hats denote the maximum likelihood estimates.

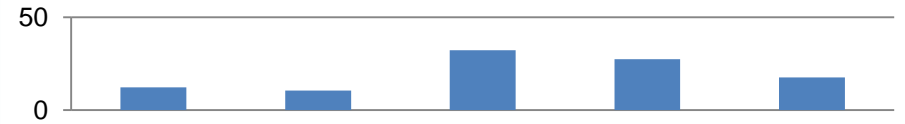
## Socio-demographic features of respondents in the samples

|   | Italy:<br>Percent or<br>sample mean | Czech Republic:<br>Percent or sample<br>mean |
|---|-------------------------------------|--|
| <b>Gender</b>                               |                                     |  |
| Male  | 61.59%                              | 49.68%                                       |
| <b>Education</b>                            |                                     |  |
| high school diploma                         | 47.78%                              | 35.96%                                       |
| college degree                              | 26.47%                              | 4.26%  |
| Master's or PhD                             | 7.16%                               | 9.96%  |
| <b>Annual household income (after tax):</b> |                                     |  |
| Mean  | €30,284                             | €13,000 (€pps21,944)                         |
| Median                                      | €27,500                             | €12,445 (€pps21,000)                         |
| Missing income (refused)                    | 12.54%                              | 20.00%                                       |

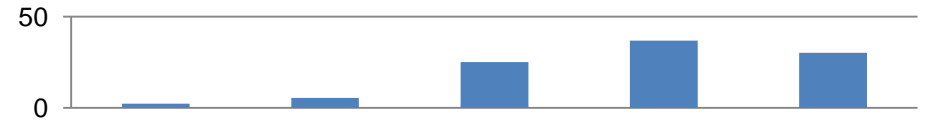


# Italian Respondents' opinions about climate change ( % )

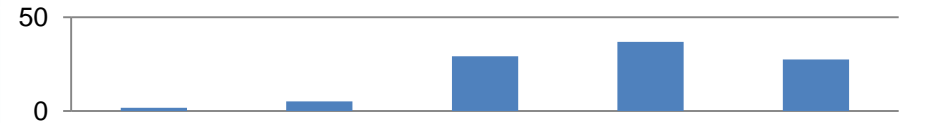
The Greenhouse effect is caused by a hole in the atmosphere



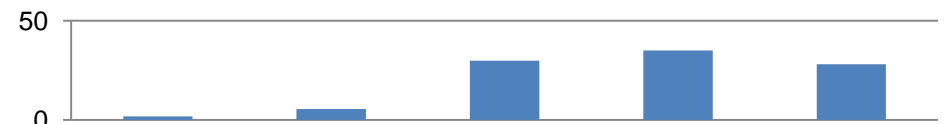
Climate change is caused by excessive greenhouse gas emissions



Climate change means that in the future the Earth will be warmer



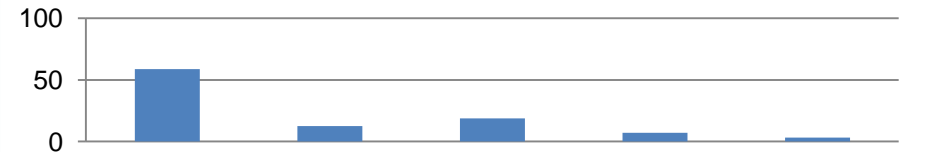
Carbon dioxide is one of the most important greenhouse gases



Burning fossil fuels is the most important cause of greenhouse gases



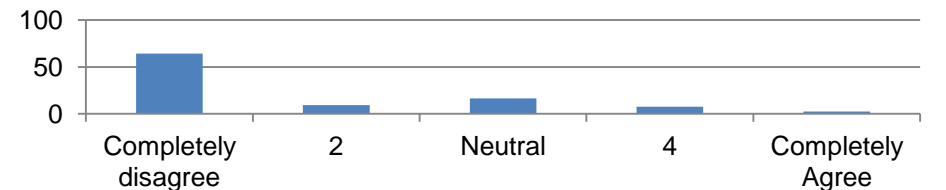
Climate change doesn't exist



Actually, the Earth is globally cooling

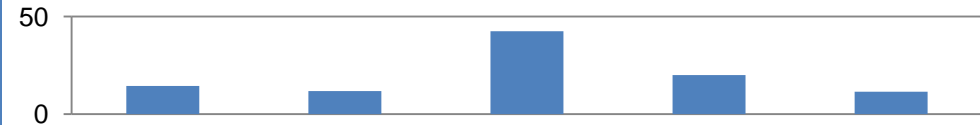


I have never heard of climate change before

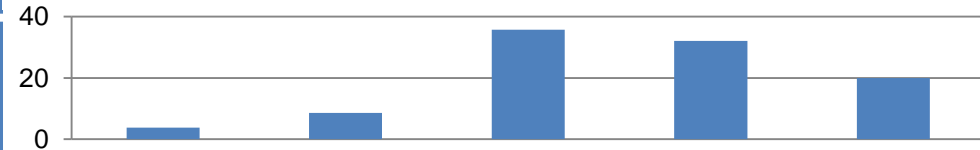


# Czech Respondents' opinions about climate change ( % )

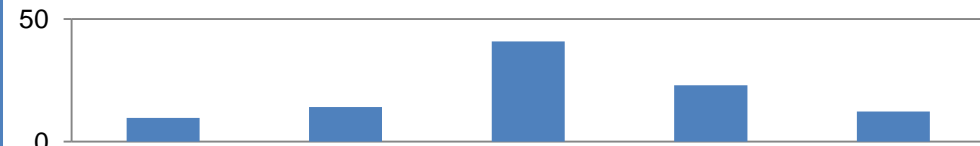
The Greenhouse effect is caused by a hole in the atmosphere



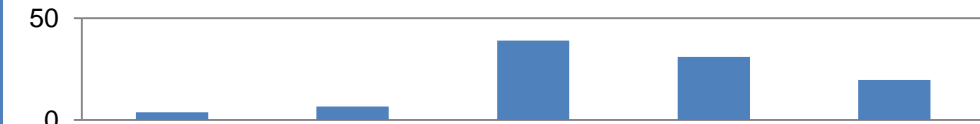
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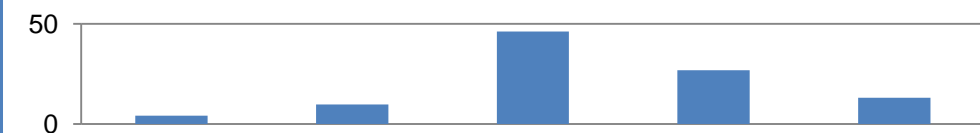
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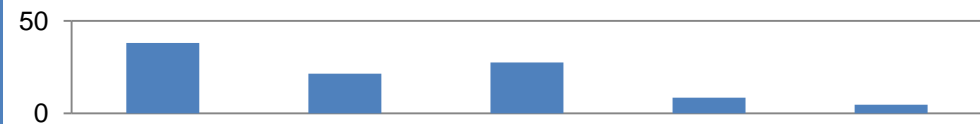
Carbon dioxide is one of the most important greenhouse gases



Burning fossil fuels is the most important cause of greenhouse gases



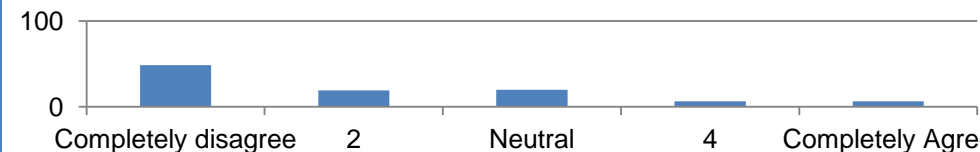
Climate change doesn't exist



Actually, the Earth is globally cooling



I have never heard of climate change before



## Results: Conditional logit model, full sample

|   | Italy      |         | Czech Republic |         |
|---|------------|---------|----------------|---------|
|   | Coeff.     | T stat. | Coeff.         | T stat. |
| Energy efficiency                                     | 0.3490***  | 3.84    | 0.1276*        | 1.65    |
| Renewables  | 0.5425***  | 5.96    | 0.2015**       | 2.57    |
| Incentives  | 0.2919***  | 3.98    | 0.2177***      | 3.42    |
| Tax   | -0.1382*** | -3.19   | -0.0370        | -0.98   |
| Standards   | 0.1191     | 1.61    | 0.1643**       | 2.59    |
| Info  | 0.1390*    | 1.82    | 0.1310**       | 1.99    |
| Emissions reduction                                   | 0.4292***  | 11.28   | 0.3709***      | 11.21   |
| Cost  | -0.0033*** | -15.98  | -0.00024***    | -22.18  |
|   |            |         |                |         |
| N.obs   | 15,075     |         | 20,775         |         |
| log likelihood  | -5157.17   |         | -7244.36       |         |
| LR test of the null that<br>all coefficients are zero | 726.71     |         | 727.06         |         |
| P value   | 0.00000    |         | 0.00000        |         |

## Result: Implicit WTP values

|                     | ITALY | CZECH |
|---------------------|-------|-------|
| energy efficiency   | € 106 | € 19  |
| renewables          | € 164 | € 30  |
| Incentives          | € 88  | € 33  |
| Tax                 | -€ 42 | -€ 6  |
| Standards           | € 36  | € 25  |
| Info                | € 42  | € 20  |
| emissions reduction | € 130 | € 56  |

## Summary of results

- Respondents prefer:
  - policies for renewables over policies for energy efficiency,
  - incentive-based policies and disapprove of policies that impose taxes (more strongly in Italy).
  - policies that yield larger CO<sub>2</sub> reductions
  - policies that cost less
- Their WTP is €130 (Italy) and CZK 1,514  $\approx$  €56 (Czech Republic) per ton of CO<sub>2</sub> emissions avoided. In 2013 PPP Euro these are €126 and €86.
- Their ratio is the same as mean annual household income ratio, hence income elasticity of WTP = 1.

## Conclusions

- Households are willing to pay a significant amount per ton of CO<sub>2</sub> emissions reductions delivered by public programs.
- Results are significant and robust to the eligibility for energy efficiency incentives (coefficients and WTP virtually the same in restricted sample regression).
- Comparing with WTP estimates in the literature:
  - Longo et al.(2012): Basque Country, €57/ton CO<sub>2</sub> for renewable electricity, and €332/ton for energy efficiency.
  - Diederich and Goeschl (2014): Germany, WTP to retire an emissions allowance from the European Trading System: €6/ton CO<sub>2</sub>.
  - Datta (2014) estimated the cost per ton of carbon saved for the clothes washers US ENERGY STAR program at \$140 (\$38 per t CO<sub>2</sub>)
- Comparing with the first wave in Italy, cost effectiveness estimate (€279/ton CO<sub>2</sub>) the current policy is twice as expensive than what Italian households would be prepared to support (€130/ton CO<sub>2</sub>).

# Thank you!

## Contact Information:

**A. Alberini:** *[aalberin@umd.edu](mailto:aalberin@umd.edu)*;

**A. Bigano:** *[andrea.bigano@feem.it](mailto:andrea.bigano@feem.it)*;

**M. Scasny:** *[Milan.Scasny@czp.cuni.cz](mailto:Milan.Scasny@czp.cuni.cz)*

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Corso Magenta 63, 20123 Milano - Italia - Tel +39 02.520.36934 - Fax +39 02.520.36946 - [www.feem.it](http://www.feem.it)

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# Estimation result, Czech respondents

## Policies to support RES & EE

|                                | Model Ia |        |        | Model Ib |        |        | Model Ic |        |        |
|--------------------------------|----------|--------|--------|----------|--------|--------|----------|--------|--------|
|                                | Coef.    | z      | P> z   | Coef.    | z      | P> z   | Coef.    | z      | P> z   |
| Energy Efficiency              | 0.1918   | 3.84   | 0.0000 | 0.0913   | 1.1    | 0.2730 | 0.1486   | 2.12   | 0.0340 |
| Renewables                     | 0.2698   | 5.21   | 0.0000 | 0.1592   | 1.89   | 0.0590 | 0.2165   | 3      | 0.0030 |
| Incentives                     |          |        |        | 0.2382   | 3.48   | 0.0000 | 0.1680   | 2.41   | 0.0160 |
| Standards                      |          |        |        | 0.1641   | 2.4    | 0.0160 | 0.1241   | 1.69   | 0.0910 |
| Information                    |          |        |        | 0.1035   | 1.47   | 0.1420 | 0.0322   | 0.41   | 0.6800 |
| Taxes                          |          |        |        | -0.0804  | -1.97  | 0.0480 | -0.1406  | -1.85  | 0.0640 |
| Taxes + Incentives             |          |        |        |          |        |        | 0.1095   | 1.44   | 0.1500 |
| Taxes + Standards              |          |        |        |          |        |        | ref      |        |        |
| Taxes + Informations           |          |        |        |          |        |        | -0.0591  | -0.76  | 0.4500 |
| CO <sub>2</sub> abated         | 0.3696   | 10.53  | 0.0000 | 0.3782   | 10.67  | 0.0000 | 0.3790   | 10.68  | 0.0000 |
| COST                           | -0.0002  | -20.33 | 0.0000 | -0.0002  | -20.43 | 0.0000 | -0.0002  | -20.24 | 0.0000 |
| N                              | 18150    |        |        | 18150    |        |        | 18150    |        |        |
| LR chi2(df)                    | 597.71   |        |        | 622.25   |        |        | 622.77   |        |        |
| t test (EE=RE), chi2, Prob     | 4.33     |        | 0.0374 | 3.26     |        | 0.0708 | 3.25     |        | 0.0713 |
| Kč per t CO <sub>2</sub>       | 1 539 Kč |        |        | 1 556 Kč |        |        | 1 566 Kč |        |        |
| Euro(ER) per t CO <sub>2</sub> | 55.98 €  |        |        | 56.57 €  |        |        | 56.93 €  |        |        |